

Nuremberg, Germany  
21.–24. 3. 2012



## fensterbau frontale 2012

**Please return to**  
NürnbergMesse GmbH  
Projektleitung  
Messezentrum  
90471 Nürnberg  
Fax +49(0)911.8606-8259

**Return date for early booking discount**  
**29 October 2010**

Company name of direct exhibitor \_\_\_\_\_

Proprietor/Manager \_\_\_\_\_

Street \_\_\_\_\_

Postcode, Town, Country \_\_\_\_\_

Tel. \_\_\_\_\_ Fax \_\_\_\_\_  
(Company) (Company)

E-mail \_\_\_\_\_

(Company)

Internet \_\_\_\_\_

Entry in the list of exhibitors under letter

Person to contact \_\_\_\_\_

Tel. \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Correspondence address (only if different) \_\_\_\_\_

Invoice address (only if different) \_\_\_\_\_





VAT Reg. No. \_\_\_\_\_

### Application as direct exhibitor (please complete in detail or mark as applicable) and acceptance of the conditions for participation

#### 1. We order stand space in exhibition halls.

For rentals and specifications see item 7 of the Special Conditions for Participation. We desire the following type of stand and stand space (dimensions in meters only, minimum stand space **15 m<sup>2</sup>**):

Front \_\_\_\_\_ m Depth \_\_\_\_\_ m Area \_\_\_\_\_ m<sup>2</sup>

-  In-line stand (1 side open) EUR 152.00/m<sup>2</sup>
-  Corner stand (2 sides open) EUR 174.80/m<sup>2</sup>
-  Head stand (3 sides open) EUR 182.40/m<sup>2</sup>
-  Block stand (4 sides open) EUR 190.00/m<sup>2</sup>

We would like the same area (this means the same stand form, stand size and positioning) as 2010 (without legal claim).

**Early booking discount for complete applications received by the organizer by 29 October 2010.**

**The following reduced stand space rentals apply:**  
**In-line stand EUR 144/m<sup>2</sup>, corner stand 166/m<sup>2</sup>, head stand 173/m<sup>2</sup>, block stand 180/m<sup>2</sup>**

#### 2. We agree to erect 2.50 m high stand partitions on all closed sides of our stand space and to lay floor covering.

- We will use **our own** stand material or appoint **our own** stand construction firm.
- We need a **complete rental stand** from a ServicePartner of NürnbergMesse (see following order forms and item 8 of the Special Conditions for Participation).
- We need **stand partitions** from NürnbergMesse and will order these later using the Online Service Center.

- 3.  We need compressed air supply.
- We need water supply/drainage.

**This information is needed for allocating the stand space. We will place the actual order later using the Online Service Center.**

#### 4. We would **not** like our exhibition stand to be situated next to the following companies (without legal claim):

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

- 5. Main product group: (Please enter only **one** of the product groups 1–11!)
- 6. We will enter our exhibited articles and/or services on form B. Our entries will be published in the print exhibition catalog.
- 7. We will assign our products to the list of products on form C. Our entries will be published in the print exhibition catalog and industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en).
- 8. We agree to purchase the **print communication package** at a price of EUR 260 plus VAT at the statutory rate<sup>1</sup> (see item 15 of the Special Conditions for Participation).
- 9. We agree to purchase the **online communication package** (basic entry) at a price of EUR 365 plus VAT at the statutory rate<sup>1</sup> (see item 16 of the Special Conditions for Participation).

<sup>1</sup> The 2010 VAT law currently applies pending possible VAT changes with effect from 1.1.2011. In accordance with Art. 3a, Para. 3, No. 3a of the German VAT Act (UStG), the place of supply of the miscellaneous service is Germany. Should an amendment to the VAT Act cause a change in the place of supply of the miscellaneous service with effect from 1.1.2011, the invoices would have to be adapted to the law in force at that time.

We accept all items of the enclosed Special and General Conditions for Participation. **The stated company data and exhibits can already be recorded and published.** We indicate the name of the company for which we are requesting co-exhibitor status on the attached form.

Place and date \_\_\_\_\_

Company stamp and authorized signature of direct exhibitor \_\_\_\_\_



**Attention**

This sheet is part of the "Application as direct exhibitor". For your entry in the print exhibition catalog it is mandatory to return this form!

**Main product group:**

Please list our products as direct exhibitor under the following numbers:

(Please tick as appropriate)

- 1. Structural and profile systems
- 2. Semi-finished materials
- 3. Materials, production aids
- 4. Glass, glass products
- 5. Hardware, fixing and safety equipment
- 6. Shading and ventilation equipment
- 7. Machines, installations, tools
- 8. Operating systems, operating equipment
- 9. Office organisation
- 10. Services, associations, research & development, technical information
- 11. Components, prefabricated elements

**Exhibited articles and/or services of direct exhibitor:**

The entries will be published in the print exhibition catalog!

English, keywords only, max 4 lines:

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German, keywords only, max 4 lines:

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**We wish to be located in the following product group:**

(In case of overlapping product groups, please enter only **one** of the product groups 1–11. If no entry is made in this box, location will be assigned by the organizer!)

▶

**Note**

You can make subsequent entries/changes/additions to your entries in the print exhibition catalog in the Online Service Center (OSC). The login data for the OSC will be sent to you in good time.

For changes/additions to your entries in the industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en) our online editing team will contact you in good time.

# Trade Fair fensterbau/frontale 2012 List of Products

The entries will be published in the print exhibition catalog and industry platform [www.ask-frontale.de/en!](http://www.ask-frontale.de/en!)

## Our products as direct exhibitor are to be assigned as follows:

(Please tick as appropriate)

### 1. Structural and profile systems

#### 1.1 Systems for facades

- 1.1.1 made of aluminium
- 1.1.2 made of glass
- 1.1.3 made of wood
- 1.1.4 made of plastic
- 1.1.5 made of metal
- 1.1.6 made of composite materials
- 1.1.7 made of other materials

#### 1.2 Systems for windows and french doors

- 1.2.1 made of aluminium
- 1.2.2 made of wood
- 1.2.3 made of plastic
- 1.2.4 made of metal
- 1.2.5 made of composite materials
- 1.2.6 made of other materials

#### 1.3 Systems for industrial doors and gates

- 1.3.1 made of aluminium
- 1.3.2 made of wood
- 1.3.3 made of plastic
- 1.3.4 made of metal
- 1.3.5 made of composite materials
- 1.3.6 made of other materials

#### 1.4 Systems for doors

- 1.4.1 made of aluminium
- 1.4.2 made of wood
- 1.4.3 made of plastic
- 1.4.4 made of metal
- 1.4.5 made of composite materials
- 1.4.6 made of other materials

#### 1.5 Systems for conservatories

- 1.5.1 made of aluminium
- 1.5.2 made of wood
- 1.5.3 made of plastic
- 1.5.4 made of metal
- 1.5.5 made of composite materials
- 1.5.6 made of other materials

#### 1.6 Systems for other types of structures

- 1.6.1 made of aluminium
- 1.6.2 made of glass
- 1.6.3 made of wood
- 1.6.4 made of plastic
- 1.6.5 made of metal
- 1.6.6 made of composite materials
- 1.6.7 made of other materials

### 2. Semi-finished materials

#### 2.1 Semi-finished materials for facades

- 2.1.1 made of aluminium
- 2.1.2 made of glass
- 2.1.3 made of wood
- 2.1.4 made of plastic
- 2.1.5 made of metal
- 2.1.6 made of composite materials
- 2.1.7 made of other materials

#### 2.2 Semi-finished materials for windows and french doors

- 2.2.1 made of aluminium
- 2.2.2 made of wood
- 2.2.3 made of plastic
- 2.2.4 made of metal
- 2.2.5 made of composite materials
- 2.2.6 made of other materials

#### 2.3 Semi-finished materials for industrial doors and gates

- 2.3.1 made of aluminium
- 2.3.2 made of wood
- 2.3.3 made of plastic
- 2.3.4 made of metal
- 2.3.5 made of composite materials
- 2.3.6 made of other materials

#### 2.4 Semi-finished materials for doors

- 2.4.1 made of aluminium
- 2.4.2 made of wood
- 2.4.3 made of plastic
- 2.4.4 made of metal
- 2.4.5 made of composite materials
- 2.4.6 made of other materials

#### 2.5 Semi-finished materials for conservatories

- 2.5.1 made of aluminium
- 2.5.2 made of wood
- 2.5.3 made of plastic
- 2.5.4 made of metal
- 2.5.5 made of composite materials
- 2.5.6 made of other materials

#### 2.6 Semi-finished materials for other types of structures

- 2.6.1 made of aluminium
- 2.6.2 made of glass
- 2.6.3 made of wood
- 2.6.4 made of plastic
- 2.6.5 made of metal
- 2.6.6 made of composite materials
- 2.6.7 made of other materials

### 3. Materials, production aids

#### 3.1 Coatings

- 3.1.1 Paints
- 3.1.2 Foil coatings
- 3.1.3 Priming coats
- 3.1.4 Timber preservatives
- 3.1.5 Varnishes
- 3.1.6 Glazings
- 3.1.7 Powder coatings
- 3.1.8 Other types of coatings

#### 3.2 Sealing products

- 3.2.1 Waterproofing
- 3.2.2 Seals
- 3.2.3 Sealing strips
- 3.2.4 Sealing compounds
- 3.2.5 Putties
- 3.2.6 Foams
- 3.2.7 Other types of sealing products

#### 3.3 Timber and wood-based materials

- 3.3.1 Squared timber
- 3.3.2 Veneers
- 3.3.3 Scantlings
- 3.3.4 Laminates
- 3.3.5 Solid wood
- 3.3.6 Profiled timber
- 3.3.7 Other wood products

#### 3.4 Glueing products

- 3.4.1 Adhesive tapes
- 3.4.2 Adhesives
- 3.4.3 Glues
- 3.4.4 Other types of glueing and adhesive products

### Attention

This sheet is part of the "Application as direct exhibitor".

For your entry in the print exhibition catalog and industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en) it is mandatory to return this form!

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#### 3.5 Cleaning agents

- 3.5.1 for aluminium
- 3.5.2 for sealing products
- 3.5.3 for glass
- 3.5.4 for timber
- 3.5.5 for plastic
- 3.5.6 for metal
- 3.5.7 Other types of cleaning agents

#### 3.6 Abrasive products

- 3.6.1 Sanding belts
- 3.6.2 Sandpapers
- 3.6.3 Sanding discs
- 3.6.4 Other types of abrasive products

#### 3.7 Blocking systems

- 3.7.1 Setting blocks
- 3.7.2 Glazing tapes
- 3.7.3 Other types of blocking systems

#### 3.8 Other materials and production aids

### 4. Glass, glass products

#### 4.1 Sheet glass

- 4.1.1 Wired glass
- 4.1.2 Float glass
- 4.1.3 Glass, drawn
- 4.1.4 Glass, blown
- 4.1.5 Patterned glass
- 4.1.6 Profiled glass for building purposes
- 4.1.7 Other types of glass

#### 4.2 Glass structures

- 4.2.1 Spandrels made of glass
- 4.2.2 Roofing elements made of glass
- 4.2.3 Glass stairs, passable glass
- 4.2.4 Structural glazing
- 4.2.5 Panelling made of glass
- 4.2.6 Canopies made of glass
- 4.2.7 Breastwork made of glass
- 4.2.8 Other types of glass structures

#### 4.3 Glass with special properties

- 4.3.1 Acrylic glass
- 4.3.2 Fire resistant glass
- 4.3.3 Single-pane safety glass
- 4.3.4 Glass, anti-reflection
- 4.3.5 Glass, bended
- 4.3.6 Photovoltaic elements
- 4.3.7 Polycarbonate glass
- 4.3.8 Laminated safety glass
- 4.3.9 Other types of glass with special properties

#### 4.4 Insulating glass

- 4.4.1 Insulating glass with optical effects
- 4.4.2 Art glass and glass with sash bars
- 4.4.3 Light diffusing and anti-dazzle glazing
- 4.4.4 Insulating glass
- 4.4.5 Sound insulation glazing
- 4.4.6 Solar glazing
- 4.4.7 Security glazing
- 4.4.8 Heat insulation glazing
- 4.4.9 Other types of insulating glass

#### 4.5 Handicraft glass products

- 4.5.1 Glass art
- 4.5.2 Glass painting
- 4.5.3 Handicraft lead glazing
- 4.5.4 Tiffany glazing
- 4.5.5 Other types of handicraft glass products

#### 4.6 Other types of glass products

### 5. Hardware, fixing and safety equipment

#### 5.1 Hardware

- 5.1.1 for blinds and shutters
- 5.1.2 for facades
- 5.1.3 for windows
- 5.1.4 for french doors
- 5.1.5 for shutters
- 5.1.6 for industrial doors and gates
- 5.1.7 for doors
- 5.1.8 for conservatories
- 5.1.9 Special hardware
- 5.1.10 Hardware for other types of structures

#### 5.2 Fixing equipment

- 5.2.1 Fixing systems
- 5.2.2 Dowels, plugs
- 5.2.3 Cramps, clips
- 5.2.4 Nails
- 5.2.5 Screws
- 5.2.6 Other types of fixing products

#### 5.3 Safety equipment

- 5.3.1 Alarm systems
- 5.3.2 Fire protection systems
- 5.3.3 Warning systems
- 5.3.4 Smoke warning systems
- 5.3.5 Closing systems
- 5.3.6 Locks
- 5.3.7 Security systems
- 5.3.8 Entry control systems
- 5.3.9 Other types of safety equipment

#### 5.4 Control systems and drives

- 5.4.1 for facades
- 5.4.2 for windows and french doors
- 5.4.3 for industrial doors and gates
- 5.4.4 for doors
- 5.4.5 for shading and ventilation equipment
- 5.4.6 for conservatories
- 5.4.7 Other types of control systems and drives

### 6. Shading and ventilation

#### 6.1 Ventilation equipment

- 6.1.1 Ventilation devices
- 6.1.2 Ventilation windows
- 6.1.3 Ventilation grills
- 6.1.4 Forced ventilation systems
- 6.1.5 Other types of ventilation equipment

# Trade Fair fensterbau/frontale 2012

## List of Products

(Continued)

The entries will be published in the print exhibition catalog and industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en)!

### Our products as direct exhibitor are to be assigned as follows:

(Please tick as appropriate)

#### 6.2 Shading and screening

- 6.2.1 Insect screens
- 6.2.2 Venetian blinds
- 6.2.3 Folding shutters
- 6.2.4 Awnings
- 6.2.5 External venetian blinds
- 6.2.6 Roller shutters, roller shutter boxes
- 6.2.7 Roller blinds
- 6.2.8 Asymmetrical sun shading systems
- 6.2.9 Shade devices
- 6.2.10 Sun sail
- 6.2.11 Patio roof
- 6.2.12 Other types of shading and screening

#### 6.3 Shading and screening equipment

- 6.3.1 Shade drives
- 6.3.2 Shade control systems
- 6.3.3 Shade accessories
- 6.3.4 Darkening equipment
- 6.3.5 Other types of shading and screening equipment

### 7. Machines, installations, tools

#### 7.1 Machines, installations, tools for glass processing

- 7.1.1 for glass drilling
- 7.1.2 for glass sawing
- 7.1.3 for glass grinding
- 7.1.4 for glass finishing
- 7.1.5 for glass cutting
- 7.1.6 for production of insulating glass
- 7.1.7 for other types of glass processing

#### 7.2 Machines, installations, tools for woodworking

- 7.2.1 for hardware operations
- 7.2.2 for seal installation
- 7.2.3 for dowelling
- 7.2.4 for shaping
- 7.2.5 for planing
- 7.2.6 for wood cutting
- 7.2.7 for abrasive work
- 7.2.8 for connecting work
- 7.2.9 for glueing work
- 7.2.10 for other types of woodworking

#### 7.3 Machines, installations, tools for plastic processing

- 7.3.1 for reinforcements
- 7.3.2 for hardware operations
- 7.3.3 for bending
- 7.3.4 for drilling and screwing
- 7.3.5 for seal installation

- 7.3.6 for corner processing
- 7.3.7 for shaping
- 7.3.8 for glueing
- 7.3.9 for cutting of plastic
- 7.3.10 for welding
- 7.3.11 for finishing
- 7.3.12 for other types of plastic processing

#### 7.4 Machines, installations, tools for metalworking

- 7.4.1 for hardware operations
- 7.4.2 for seal installation
- 7.4.3 for corner connections
- 7.4.4 for shaping
- 7.4.5 for glueing
- 7.4.6 for structural holes
- 7.4.7 for structural slots
- 7.4.8 for metal cutting
- 7.4.9 for welding
- 7.4.10 for crimping
- 7.4.11 for punching
- 7.4.12 for other types of metalworking

#### 7.5 Machines, installations, tools for surface finishing and application systems

- 7.5.1 for wood
- 7.5.2 for plastic
- 7.5.3 for light metal
- 7.5.4 for metal
- 7.5.5 for other materials

#### 7.6 Machines, installations, tools for environmental protection systems

- 7.6.1 for waste disposal systems
- 7.6.2 for heating systems
- 7.6.3 for recycling systems
- 7.6.4 for other types of environmental protection systems

#### 7.7 Other types of machines, installations, tools

### 8. Operating systems, operating equipment

- 8.1 Automation technologie
- 8.2 Working clothes
- 8.3 Conveyor systems
- 8.4 Adhesive systems
- 8.5 Storage systems
- 8.6 Measurement and testing systems
- 8.7 Assembly and building site systems
- 8.8 Surface finishing systems
- 8.9 Transportation systems
- 8.10 Drying systems
- 8.11 Supply systems

#### 8.12 Tools (portable, electric and pneumatic tools)

#### 8.13 Other types of operating systems

### 9. Office organisation

#### 9.1 Production data acquisition

#### 9.2 Office systems

#### 9.3 CAD

#### 9.4 CAM

#### 9.5 CIM

#### 9.6 Computer hardware

#### 9.7 Computer software and applications

#### 9.8 Production planning and control

#### 9.9 Information technology

#### 9.10 Communication systems

#### 9.11 Office organisation and supplies

#### 9.12 Other types of organisational devices and systems

### 10. Services, associations, research & development, technical information

#### 10.1 Training and further training

#### 10.2 Production consulting services

#### 10.3 Technical information

#### 10.4 Technical literature and other media

#### 10.5 Associations

#### 10.6 Research & development

#### 10.7 Engineering services

#### 10.8 Recycling

#### 10.9 Management consulting services

#### 10.10 Other types of services

### 11. Components, prefabricated elements

#### 11.1 Prefabricated facades

- 11.1.1 made of aluminium
- 11.1.2 made of glass
- 11.1.3 made of wood
- 11.1.4 made of plastic
- 11.1.5 made of metal
- 11.1.6 made of composite materials
- 11.1.7 made of other materials

#### 11.2 Prefabricated windows and french doors

- 11.2.1 made of aluminium
- 11.2.2 made of wood
- 11.2.3 made of plastic
- 11.2.4 made of metal
- 11.2.5 made of composite materials
- 11.2.6 made of other materials

#### 11.3 Prefabricated industrial doors and gates

- 11.3.1 made of aluminium
- 11.3.2 made of wood
- 11.3.3 made of plastic
- 11.3.4 made of metal
- 11.3.5 made of composite materials
- 11.3.6 made of other materials

#### 11.4 Prefabricated doors

- 11.4.1 made of aluminium
- 11.4.2 made of wood
- 11.4.3 made of plastic
- 11.4.4 made of metal
- 11.4.5 made of composite materials
- 11.4.6 made of other materials

#### 11.5 Prefabricated gate and door panels

- 11.5.1 made of aluminium
- 11.5.2 made of glass
- 11.5.3 made of wood
- 11.5.4 made of plastic
- 11.5.5 made of metal
- 11.5.6 made of composite materials
- 11.5.7 made of other materials

#### 11.6 Prefabricated conservatories

- 11.6.1 made of aluminium
- 11.6.2 made of wood
- 11.6.3 made of plastic
- 11.6.4 made of metal
- 11.6.5 made of composite materials
- 11.6.6 made of other materials

#### 11.7 Prefabricated parapet elements

- 11.7.1 made of aluminium
- 11.7.2 made of glass
- 11.7.3 made of wood
- 11.7.4 made of plastic
- 11.7.5 made of metal
- 11.7.6 made of composite materials
- 11.7.7 made of other materials

#### 11.8 Other prefabricated types of structures

- 11.8.1 made of aluminium
- 11.8.2 made of glass
- 11.8.3 made of wood
- 11.8.4 made of plastic
- 11.8.5 made of metal
- 11.8.6 made of composite materials
- 11.8.7 made of other materials
- 11.8.8 for solar technology

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We accept all items of the enclosed Special and General Conditions for Participation. The stated company data and exhibits can already be recorded and published.

# Complete rental stands MARS and MERCURY

Nuremberg, Germany  
21.-24. 3. 2012

## fensterbau frontale 2012



Please return to  
NürnbergMesse GmbH  
Projektleitung  
Messezentrum  
90471 Nürnberg  
Fax +49(0)911.8606-8259

Contractor\*  
Complete rental stand MARS  
Holtmann Messe+Event GmbH  
  
Complete rental stand MERCURY  
Messebau Wörnlein GmbH

### Date for returning immediately

Company name of direct exhibitor

Person to contact

Street

Tel.

Fax

Postcode, Town, Country

E-mail

Tel.

Fax

Invoice address (only if different)

E-mail

Internet

VAT Reg. No.

Are you interested in an even cheaper rental exhibition stand? We offer you a basic stand for EUR 63.80/m<sup>2</sup> (including power supply rated at 3 kW and consumption).  Please send us more information.

### Order (please tick as appropriate)

#### Complete rental stand MARS



The rental for the duration of the event includes the following equipment:

#### Walls

white plastic-coated stand partition walls on all closed sides of the stand space (Syma system; 2.50 m high)

#### Ribbed carpet

including edging tape, disposal and dust sheet:

- light gray  anthracite  
 red  blue

#### Cubicle

size according to stand space; with curtain in:

- white  light gray  
 or 1 lockable hinged door  
at extra cost EUR 42.80

#### Design element

attached to fascia; on all open sides of stand space; (RAL colors: red 3020; gray 7037; yellow 1023; blue 5017; green 6029)

shapes:

- triangular  round  square

colors:

- red  blue  gray  
 green  yellow

#### Decorative wall element

on all open sides of stand; 0.50 m wide; colored plastic coating (RAL colors as at left)

- red  blue  gray  
 green  yellow

#### Round column

with cladding in same color as wall element, on all open corners of stand space

#### Aluminum colored lattice support

with slide-in fascia on all open sides of stand space; colored plastic coating; (RAL colors as at left); colors:

- red  blue  gray  
 green  yellow  white

#### Lettering

on fascia; brief company name and place of business in Helvetica medium

- white  black

#### 1 table

chrome frame with white top  
0.70 x 0.70 m

#### 3 upholstered chairs "Mimi"

- black  gray

#### 1 Coat rack

EUR 18.50

#### 1 Wastepaper basket

EUR 7.50

#### 1 counter

0.92 x 0.52 x 1.08 m; white; not lockable, extra charge

- EUR 67.00

#### 1 spotlight

100 W for each full 4 m<sup>2</sup> of stand space, mounted on power rails; 1 power rail per 16 m<sup>2</sup>

#### Power supply

in the cubicle, rated at 3 kW (AC), incl. consumption and 3-way mains socket

Complete price  
EUR 78.80/m<sup>2</sup>  
(incl. power supply up to  
3 kW and consumption)

#### Complete rental stand MERCURY



The rental for the duration of the event includes the following equipment:

#### Walls

white plastic-coated stand partition walls on all closed sides of the stand space (Axiom system; 2.50 m high)

#### Needle-felt carpet

including edging tape, disposal and dust sheet:

- blue  gray  anthracite  
 red  green  beige

#### Cubicle

size according to stand space; with curtain in:

- blue  white  gray  
 black  red  green

or 1 lockable hinged door

at extra cost: EUR 42.80

#### 4 graphic elements

colored panel on Axiom wall; (RAL colors: blue 5005; red 3020; gray 7012; green 6029)

shapes:

- strip  triangular

colored plastic:

- blue  gray  red  
 green

#### Round columns

at all open corners of corner, head and block stands (RAL colors as at left)

colored plastic:

- blue  gray  red  green  
 white

#### Chrome lattice support with fascia

rectangular and oval dimensions: 1.50 x 0.70 m; slide-in fascia 2.00 x 0.30 m; on all open sides of the stand space; (RAL colors see graphic elements); shapes:

- rectangular  oval  
 slide-in fascia

colored plastic:

- blue  gray  red  green  
 white

#### Lettering

on fascia; brief company name and place of business in Helvetica medium

- white  black

#### 1 white table

- square 0.70 x 0.70 m  
 round 0.70 m diameter

#### 3 upholstered chairs

- "Opus" black

#### 1 Coat rack

EUR 14.50

#### 1 Wastepaper basket

EUR 7.50

#### 1 counter

1.00 x 0.50 x 1.00 m; white; not lockable; 1 shelf; at extra price

- EUR 67.00

#### 1 halogen spotlight

100 W for each full 4 m<sup>2</sup> of stand space, mounted on power rails; silver; 1 power rail per 16 m<sup>2</sup>

#### Power supply

in the cubicle, rated at 3 kW (AC), incl. consumption and 3-way mains socket

\*If necessary, NürnbergMesse is entitled to have the service ordered provided by another ServicePartner. In this case, the customer will be notified of the other ServicePartner in good time.

Yes, we order disposal of dust sheet (removal of carpet dust sheet), basic cleaning before the start of the exhibition and daily cleaning during the exhibition at a total extra price of EUR 3.00/m<sup>2</sup>.

Power rating increased from 3 kW to 6 kW (AC): surcharge EUR 169.70.

Power rating increased from 3 kW to 9 kW (AC): surcharge EUR 243.60.

All prices plus VAT at the statutory rate<sup>1</sup> and 3% insurance premium.

No, we do not require insurance and accept liability for the stand and hired objects.

We accept all items of the enclosed Special and General Conditions for Participation.

Place and date

Company stamp and authorized signature of direct exhibitor

# Complete rental stands EARTH and MOON

Nuremberg, Germany  
21.–24. 3. 2012



## fensterbau frontale 2012

Please return to  
NürnbergMesse GmbH  
Projektleitung  
Messezentrum  
90471 Nürnberg  
Fax +49(0)911.8606-8259

Contractor\*  
Complete rental stand EARTH  
Holtmann Messe+Event GmbH

Complete rental stand MOON  
Messebau Wörnlein GmbH

### Date for returning immediately

Company name of direct exhibitor \_\_\_\_\_

Person to contact \_\_\_\_\_

Street \_\_\_\_\_

Tel. \_\_\_\_\_ Fax \_\_\_\_\_

Postcode, Town, Country \_\_\_\_\_

E-mail \_\_\_\_\_

Tel. \_\_\_\_\_ Fax \_\_\_\_\_

Invoice address (only if different) \_\_\_\_\_

E-mail \_\_\_\_\_

Internet \_\_\_\_\_

VAT Reg. No. \_\_\_\_\_

Are you interested in even higher quality stands? If so, just visit our online stand configurator at [www.standconfigurator.com](http://www.standconfigurator.com). Here you will find 13 different stand models up to EUR 209.00/m<sup>2</sup> (each including power supply rated at 3 kW and consumption).

### Order (please tick as appropriate)

#### Complete rental stand EARTH



**Corner column**  
shape to match decorative element; round or square; in same color as decorative element

**Lattice support**  
height of top 2.80 m; aluminum color; with slide-in fascia or fascia panel, on all open sides of stand space; (RAL colors as at left); shapes:

- dolphin fascia  
 oval  triangular  
 slide-in fascia

colors:  
 red  blue  gray  
 green  yellow  white

**Lettering**  
on fascia; brief company name and place of business in Helvetica medium  
 white  black

**1 table**  
chrome frame with white top  
0.70 x 0.70 m

**4 upholstered chairs "Mimi"**  
 black  gray

**1 Coat rack** EUR 18.50

**1 Wastepaper basket** EUR 7.50

**1 counter**  
0.92 x 0.52 x 1.08 m; white; not lockable, extra charge:  
 EUR 67.00

**1 spotlight**  
100 W for each full 4 m<sup>2</sup> of stand space; mounted on power rail; 1 power rail per 16 m<sup>2</sup>

**Power supply**  
in the cubicle, rated at 3 kW (AC), incl. consumption and 3-way mains socket

The rental for the duration of the event includes the following equipment:

**Walls**  
white plastic-coated stand partition walls on all closed sides of the stand space (Syma system; 2.50 m high)

**Ribbed carpet**  
including edging tape, disposal and dust sheet:

- light gray  anthracite  
 red  blue

**Cubicle**  
size according to stand space; with curtain in:  
 white  light gray  
 or 1 lockable hinged door at extra cost: EUR 42.80

**Decorative element**  
colored, plastic-coated, on all open sides of stand space; (RAL colors: red 3020; gray 7037; yellow 1023; blue 5017; green 6029) shapes:

- rectangular  triangular  
 half-round

colors:  
 red  blue  gray  
 green  yellow



Complete price  
EUR 99.50/m<sup>2</sup>  
(incl. power supply up to  
3 kW and consumption)

#### Complete rental stand MOON



The rental for the duration of the event includes the following equipment:

**Walls**  
plastic-coated stand partition walls on all closed sides of the stand space (meroform system; 2.50 m high) RAL color: gray 7035  
 gray  white

**Carpet**  
incl. edging tape, disposal and dust sheet: ribbed:

- blue  light gray  
 anthracite  red

needle-felt:  
 blue  gray  anthracite  
 red  green  beige

**Cubicle**  
size according to stand space; in same color as wall with curtain in:  
 red  white  blue  
 black  gray  green  
 or 1 lockable hinged door at extra cost: EUR 42.80

**Column element**  
3.00 m high; 0.70 m wide; triangular column element in same color as wall on all open stand sides; each with 2 DIN A4 leaflet holders

**Graphic element**  
graphic triangles on each column element; colored panel; (RAL colors: blue 5005;

red 3020; gray 7012; green 6029)  
 blue  red  gray  green

**Round columns**  
at all open corners of corner, head and block stands (see graphic element for RAL colors)

- blue  red  gray  green  
 white

**Lattice support**  
with fascia panel on all open sides of the stand space; (RAL colors see graphic element); dimensions 1.50 x 0.70 m shapes:

- oval fascia  dolphin fascia

colored plastic:  
 blue  red  gray  green  
 white

**Lettering**  
on fascia; brief company name and place of business in Helvetica medium  
 blue  red  gray  green  
 white  black

**1 white table**  
square 0.70 x 0.70 m; chrome frame with white top

**4 upholstered chairs**

- "Opus" black  
 "Classic" anthracite  
 "Classic" black

**1 Coat rack** EUR 14.50

**1 Wastepaper basket** EUR 7.50

**1 counter**  
1.00 x 0.50 x 1.00 m; white; not lockable; 1 shelf;  
 at extra cost EUR 67.00

**1 halogen spotlight**  
150 W for each full 4 m<sup>2</sup> of stand space; individually adjustable

**Power supply**  
in the cubicle, rated at 3 kW (AC), incl. consumption and 3-way mains socket

\*If necessary, NürnbergMesse is entitled to have the service ordered provided by another ServicePartner. In this case, the customer will be notified of the other ServicePartner in good time.

**Yes, we order disposal of dust sheet (removal of carpet dust sheet), basic cleaning before the start of the exhibition and daily cleaning during the exhibition at a total extra price of EUR 3.00/m<sup>2</sup>.**

Power rating increased from 3 kW to 6 kW (AC): surcharge EUR 169.70.

Power rating increased from 3 kW to 9 kW (AC): surcharge EUR 243.60.

All prices plus VAT at the statutory rate<sup>1</sup> and 3% insurance premium.

No, we do not require insurance and accept liability for the stand and hired objects.

We accept all items of the enclosed Special and General Conditions for Participation.

Place and date \_\_\_\_\_

Company stamp and authorized signature of direct exhibitor \_\_\_\_\_

# Trade Fair fensterbau/frontale 2012

## Special Conditions for Participation

### 1. Venue, duration, opening hours

Venue: Exhibition Center Nuremberg  
Duration: Wed 21– Sat 24 March 2012  
Opening hours: Wed 21– Fri 23 March 2012 9 a.m.–6 p.m. daily  
Sat 24 March 2012 9 a.m.–5 p.m.

### 2. Sponsors

Fachverband Glas Fenster Fassade Baden-Württemberg  
Landesinnungsverband des Glaserhandwerks Rheinland-Pfalz  
Landesinnungsverband des Bayerischen Glaserhandwerks

### 3. Organizer

NürnbergMesse GmbH  
Messezentrum, 90471 Nürnberg, Germany  
Tel +49 (0) 9 11.8606-0, Fax +49 (0) 9 11.8606-82 28  
frontale@nuernbergmesse.de  
www.frontale.de  
www.nuernbergmesse.de

### 4. Contractual terms

The terms for participation in the Trade Fair fensterbau/frontale 2012 are the Special and General Conditions for Participation in Fairs and Exhibitions (including Supplementary Agreement), the NürnbergMesse site regulations, the organizational (e.g. exhibitor information), technical and other conditions notified to the exhibitor before the exhibition begins.

If NürnbergMesse provides additional exhibition services through a ServicePartner in response to a separate order, the general terms and conditions of business of the respective ServicePartner shall prevail over these Special Conditions for Participation in case of discrepancies.

### 5. Conclusion of contract

Stand space is ordered by returning the completed application form. The rental contract between the exhibitor and the organizer comes into force on confirmation of the stand space by the organizer. Should the contents of the stand space confirmation vary from the contents of the application, the contract will be concluded according to the stand space confirmation.

Cancellation after receipt of the stand space confirmation (= admission) is governed by item 7 of the General Conditions for Participation in Fairs and Exhibitions.

### 6. Exhibitors and approved exhibition goods

Admissible as exhibitors are: manufacturers, importers, wholesalers, representatives and publishers, domestic and foreign, offering only those products and services that can be assigned to the product groups provided. All exhibition goods must be described in detail in the application. Products (copies, counterfeits, etc.) that violate the regulations for the protection of industrial property rights in Germany are not admitted.

### 7. Rental in exhibition halls

#### per m<sup>2</sup> (or part thereof) stand space

EUR 152.00	In-line stand	(1 side open)
EUR 174.80	Corner stand	(2 sides open)
EUR 182.40	Head stand	(3 sides open)
EUR 190.00	Block stand	(4 sides open)

**Early booking discount for complete applications received by the organizer by 29 October 2010.**

**The following reduced stand space rentals apply:**

**In-line stand EUR 144/m<sup>2</sup>, corner stand 166/m<sup>2</sup>, head stand 173/m<sup>2</sup>, block stand 180/m<sup>2</sup>**

Minimum stand space is 15 m<sup>2</sup>.

The type of stand allocated depends on planning; an entitlement to a certain type of stand does not exist.

Rental includes:

- Hire of the stand space during assembly, exhibition and dismantling.
- General guarding of the exhibition halls. General lighting of the exhibition halls. General cleaning of the passageways.

An administrative fee of EUR 0.60 per m<sup>2</sup> of stand space in exhibition halls will be charged and remitted to the AUMA (Association of the German Trade Fair Industry). All charges plus VAT at the statutory rate<sup>1</sup>.

### 8. Complete rental stand

All charges per m<sup>2</sup> of stand space (rounded up to nearest full m<sup>2</sup>), in addition to rental charge for stand space in exhibition halls (see item 7). All pictures are exemplary pictures.

Rental includes:

- Hire of complete stand: One of the four models of stand available can be selected on the enclosed order form "Complete rental stands".

You will find further models at [www.standconfigurator.com](http://www.standconfigurator.com).

The organizer is responsible for assembling and dismantling the complete rental stand.

The complete rental stand and its fittings must not be pasted over, nailed, painted or damaged in any way. The exhibitor is liable for damage done during the rental period and will be charged with the costs.

The basic type of complete rental stand can be fitted out additionally in the same system at extra cost.

Detailed information as to further services and the order forms will be sent to the exhibitor in due time.

### 9. Payment conditions

Starting at the end of March 2011, the confirmation of the stand space will be sent to the exhibitors.

Starting at the beginning of August 2011, the exhibitors will receive the invoice of the stand space rental, payable within four weeks after receipt.

A cancellation fee according item 7 of the General Conditions for Participation in Fairs and Exhibitions will be charged in the case of cancellation after the confirmation.

Invoices are payable in full. All payments are to be made in **EURO** without charges, quoting invoice number.

For subsequent changes to the invoice address for which the exhibitor is responsible, NürnbergMesse may charge a processing fee of EUR 50 plus VAT at the statutory rate<sup>1</sup>.

An entitlement to occupy the allocated stand space exists only after payment of invoices in full. The exhibitor is to provide proof of payment.

### 10. Insurance

Exhibitors are obliged to make their own adequate insurance arrangements.

Insurance for exhibitors (transport and duration of event) is advisable and can be arranged through a collective insurance contract taken out by the organizer.

The organizer bears the general liability risk for the event. The organizer is insured against liability for the duration of the exhibition, covering damage to property and injury to persons for which claims can be asserted against him on the grounds of statutory liability provisions.

### 11. Modification

The organizer reserves the right to cancel, postpone or relocate the exhibition, to shorten or lengthen the exhibition, or for technical, official or other in the opinion of the organizer compelling reasons to assign to the exhibitor another space or to modify and reduce the size of the space. A withdrawal from the contract resulting from these actions will not be accepted.

### 12. Assembly and dismantling, passes

Assembly: Thu 15 – Tue 20 March 2012 7 a.m.–10 p.m. daily  
Exhibition stands for which assembly has not commenced by 3 p.m. on Tuesday, 20 March 2012, will be decorated by the organizer, if they cannot be otherwise disposed of. Costs incurred will be charged to the exhibitor.

Dismantling: Sat 24 March 2012 5 p.m.–10 p.m.  
Sun 25 – Mo 26 March 2012 7 a.m.–10 p.m. daily  
Tue 27 March 2012 7 a.m.–3 p.m.

Access to the halls during assembly and dismantling times is only permitted on display of special passes, which are not valid during the exhibition.

### 13. Stand design

The exhibitor is responsible for stand equipment and decoration.

**The overriding principle for the design of all exhibition stands is transparency. All open sides** of the stand should be freely accessible.

Exhibition stands whose gangway sides are blocked by structures over more than 50% require the approval of the organizer.

**The minimum height is 2.50 m.**

The stand partition walls of all types of stands directly adjoining the stands of other exhibitors must not exceed a height of 3.50 m **unless permission** has been granted.

The backs of stand partition walls, advertising carriers or other design elements facing neighboring stands and exceeding a height of 2.50 m must be white, in a clean and tidy condition and must not contain any text or graphics.

**Stands exceeding the height of 3.50 m require the approval of the organizer.**

If the rental exhibition stand is not used, a fascia (0.30 m high) must be fitted on all open sides of the exhibition stand. The fascia is not required, if the necessary stand appearance is provided in some other way.

The exhibition organizer reserves the right to give further instructions concerning the design of stands.

Only water-soluble adhesive may be used on the fiber board stand partition walls and these may not be painted unless they have first been covered with wallpaper. After the exhibition, wallpaper or other finishing material must be removed by the exhibitors, otherwise exhibitors will be charged with the costs.

All other stand partition walls, floors, hall walls, pillars, installations, fire-fighting equipment and other permanent hall fixtures must not be pasted over, nailed, painted or damaged in any way.

The exhibitor is liable for damage done and will be charged with the costs. Pillars, installations and fire-fighting equipment within the stand are part of the allotted stand space and must be accessible at all times.

Floor coverings in the stands are only to be fixed with double-sided adhesive tape (following tapes are to be used: tesafix no. 4964).

**The exhibitor agrees to comply with these conditions. Non-compliance may result in claims for damages by the organizer or the neighboring exhibitors affected.**

### 14. Exhibitor passes

Each exhibitor will be given free passes according to stand size for his exhibition stand and operating personnel. 4 passes will be issued for up to 20 m<sup>2</sup> stand space, plus 1 pass for each further full 20 m<sup>2</sup>. Any additional exhibitor passes needed can be purchased for entitled persons at a price of EUR 17 each including VAT at the statutory rate<sup>1</sup>.

# Trade Fair fensterbau/frontale 2012

## Special Conditions for Participation

(Continued)

### 15. Print communication package for exhibitors (= direct exhibitors)

The organizer provides each exhibitor with a print communication package containing the following services:

- Entries in the alphabetical list of exhibitors and list of products in the **print exhibition catalog** (subject to the General Conditions for Entries and Advertisements in the Exhibition Catalog)
- Display of exhibitor's **press releases** in the press center
- **Basic advertising material package** containing 100 admission vouchers (printed with company name and stand number of exhibitor), 100 visitor brochures and 500 advertising stickers (printed with stand number of exhibitor). Only admission vouchers exchanged for tickets by visitors are charged at a price of EUR 9 each plus VAT at the statutory rate<sup>1</sup>.
- Entry of exhibitor's company name and stand number in the **exhibition guide** (issued free to all visitors).
- Free copy of **exhibition catalog**

The exhibitor agrees to purchase the print communication package at a price of EUR 260 plus VAT at the statutory rate<sup>1</sup>. This will be charged together with the stand rental. No reduction in price can be granted if only parts of the package are used.

### 16. Online communication package (basic entry) for exhibitors (= direct exhibitors)

The organizer provides an **Internet entry** on the exhibition website for each exhibitor. This entry is activated **for approximately one year** – including after the exhibition – and includes the following services:

- Entry of **company name, address, hidden e-mail address and logo**
- Presentation of **5 products or services** with one photo, one film and one text of maximum 4,000 characters per product or service
- Possibility of continuously marking 5 products or services as **new products**
- **Company profile** (maximum 4,000 characters)
- Unrestricted assignment in the **List of Products**
- **Link** from the exhibition website to the exhibitor's website. The exhibitor connects a **return link**.
- Entry of company name and stand number in the **online floor plans**
- Possibility of continuously **updating** the Internet entry
- All-year-round **support** by the Internet editing team

The exhibitor also receives the following online advertising aids:

- **Online banner** with exhibitor's stand number

The exhibitor agrees to purchase the online communication package at a price of EUR 365 plus VAT at the statutory rate<sup>1</sup>. This will be charged together with the stand rental. No reduction in price can be granted if only parts of the package are used.

### 17. Co-exhibitors

Co-exhibitors are companies who appear on the exhibitor's (= direct exhibitor's) stand and present their own products with their own personnel. Their independence must also be recognizable without physical separation.

Co-exhibitors are only admissible if they fulfill the conditions for participation in the event and the information requested on the application form for co-exhibitors has been entered in full.

Co-exhibitors are subject to the same conditions as the exhibitor.

### 18. Print communication package for co-exhibitors

The organizer provides each co-exhibitor with a print communication package.

- Services included as item 15 (except basic advertising material package).
- The exhibitor agrees to pay a participation fee and purchase the print communication package at a total price of EUR 370 plus VAT at the statutory rate<sup>1</sup> for each co-exhibitor registered by him. This will be charged together with the stand rental or at a later date. No reduction in price can be granted if only parts of the package are used.

### 19. Online communication package (basic entry) for co-exhibitors

The organizer provides an **Internet entry** on the exhibition website for each co-exhibitor. This entry is activated **for approximately one year** – including after the exhibition.

- See item 16 for services included in entry

The co-exhibitor also receives the following online advertising aids:

- See item 16 for aids provided

The exhibitor agrees to purchase the online communication package for co-exhibitors. The fee of EUR 365 plus VAT at the statutory rate<sup>1</sup> for each co-exhibitor is charged to the exhibitor. No reduction in price can be granted if only parts of the package are used.

### 20. Entries in the print exhibition catalog and industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en)

Charges for entries in the alphabetical list of exhibitors and list of products in the print exhibition catalog are included in the price for the print communication package (see item 15 for direct exhibitors and item 18 for co-exhibitors). Charges for the basic entry in the industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en) are included in the price for the online communication package (see item 16 for direct exhibitors and item 19 for co-exhibitors).

Information about the entries of the direct exhibitor is made by sending in the completed forms A, B and C of the application form for fensterbau/frontale 2012. Information about the entries of the co-exhibitor is made by sending in the completed forms D, E and F of the application form for fensterbau/frontale 2012. The entries stated are published in the print exhibition catalog and industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en). Entries in these lists are only possible for direct and co-exhibitors.

The direct exhibitor can subsequently supplement, change or delete entries of products or services as well as entries in the list of products in the Online Service Center, however, for the print exhibition catalog this is only possible until a certain date.

This deadline also applies if the direct exhibitor sends in the completed forms belatedly or applies for a stand space after this date. In this case no claim exists for an entry in the print exhibition catalog. However, the obligation to purchase the print communication package remains unaffected hereof.

The log in data for the Online Service Center will be sent to the direct exhibitor in good time.

The exhibitor is responsible for the content of entries in the print catalog and industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en) and for any damages arising out of such content. He is also responsible for the legal admissibility of the text documents provided for insertion. The industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en) is subject to the legal notices published by the industry platform regarding copyrights, trademark rights, liability/guarantee, links, deep links and frames. The print exhibition catalog and industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en) are published by NürnbergMesse.

NürnbergMesse and its subcontractors receive and check the entries in the print exhibition catalog and industry platform [www.ask-frontale.de/en](http://www.ask-frontale.de/en) with the customary amount of care, but shall not be liable if misled or deceived by the customer. NürnbergMesse and its subcontractors are only liable for accidental omissions, printing errors, faulty workmanship of any kind, etc. if such defects can be proved to have been caused by intent or gross negligence. The exhibitor must assert claims against the publisher for any defects apparent by not later than two weeks after the start of the exhibition. Exhibitor claims for defects and/or damages expire by statutory limitation after a period of one year. The periods of statutory limitation are based on legal regulations.

### 21. Exhibition priority

An application for exhibition priority for this event has been submitted to the Federal Ministry of Justice. The priority certificate protects certain patent rights until submission of an application to a patent office in Germany or abroad.

### 22. Exhibitor claims, written form, place of fulfillment, jurisdiction

All exhibitor claims against the organizer must be made in writing. The statutory period of limitation begins on the last day of the exhibition. Agreements that deviate from these or supplementary terms must be in writing. German law and the German text shall prevail.

Place of fulfillment and jurisdiction is Nürnberg. However, the organizer reserves the right to bring his claims before the court of the place at which the exhibitor has his place of business.

# General Conditions for Participation in Fairs and Exhibitions

In case of disagreement, the Special Conditions for Participation shall have priority over the General Conditions for Participation.

## 1. Application

Applications to exhibit at a fair or exhibition (event) must be made on the official printed application form, which must be accurately completed and signed in legally effective manner. Such an application constitutes a contractual offer to the organizer.

By signing this form, the General and Special Conditions for Participation are recognized as binding by the applicant, who is also responsible and liable for adherence to the said conditions by persons employed by him at the event.

## 2. Admission

Admission of exhibitors and listed exhibits is a matter for the sole discretion of the organizer, who will confirm same in a written stand space confirmation. This is mechanically printed and signed and valid without written signature. The contract comes into force on confirmation of admission. Reservations or conditions stipulated in the application are invalid without the written confirmation of the organizer.

If the content of the confirmation of admission differs from the content of the application form, the contract is concluded in accordance with the confirmation of admission if the exhibitor does not object in writing within 2 weeks of receipt. A legal entitlement to admission does not exist. If the number of suitable applications received by the organizer before the application deadline exceeds the amount of space available, admission will be decided at the discretion of the organizer. The organizer is also entitled to limit the listed exhibits.

Admission applies only to the listed exhibits, the exhibitors specified in the confirmation of admission and the space stated therein. Other items than those listed and admitted cannot be exhibited.

## 3. Allotment of space

Allotment of space will be made by the organizer in accordance with the product groups and arrangement of the event concerned and subject to the space available. Siting requests made in the application form will be considered as far as possible. Order of receipt of applications will not be the sole deciding factor for allotment of space.

The organizer is entitled, if necessary, to alter the size, shape and position of the allotted space. He will notify exhibitors of the necessity for such alteration immediately and, if possible, offer a comparable space elsewhere in the exhibition. If this entails an alteration in the stand rental, reimbursement or additional payment shall result. Exhibitors are entitled to withdraw their application within 2 weeks of receipt of such notification. Exhibitors must accept that the location of other stands at the beginning of the fair or exhibition may have altered since the time of admission; no claim may be made on account of such alterations. Exchanging the allotted space with that of another exhibitor or transfer to a third party, even only in part, is not allowed without the permission of the organizer.

## 4. Joint exhibitors

Stand spaces are hired only as complete spaces and only to one contractual partner. Exceptions may be made to this rule, if necessary.

If several exhibitors wish to share a stand space, they must name a representative in their application form who is authorized to act on their behalf in negotiations with the organizer.

## 5. Co-exhibitors

The use of the stand space by another company with its own products and personnel (co-exhibitor) requires a separate application and admission by the organizer. Admission of one or more co-exhibitors is subject to a special fee. Responsibility for ensuring that co-exhibitors fulfill all their commitments shall rest with the principal exhibitor, if applicable, in addition to the co-exhibitor.

## 6. Stand rental, lien

Stand rentals and terms of payment are shown in the Special Conditions for Participation.

Payment of the stand rental must be made in accordance with the dates laid down before the allotted space may be occupied. Complaints about the invoice can only be considered if they are submitted within 14 days of invoicing.

The organizer is entitled to exercise his right of lien and sell any distrained property on the open market after written notice of intention. No liability will be accepted for damage to seized items unless deliberate or caused by gross negligence.

## 7. Withdrawal of application, cancellation of part of stand space

If the exhibitor withdraws his application, cancels part of the stand space or does not participate in the event, the organizer is entitled to use the hired stand space or the cancelled part of the space for other purposes and relet to third parties.

If the exhibitor possesses no mandatory withdrawal or termination right, he still remains obliged to pay the following cancellation fee on cancellation or partial cancellation after admission has been confirmed:

- up to 90 days before the start of the event 50%
- up to 30 days before the start of the event 80% and
- less than 30 days before the start of the event the full amount of the agreed rental for the cancelled stand space.

In each of the above cases, the exhibitor retains the right to prove that the organizer has saved costs not considered in the deduction and has benefited as a result of the cancellation, partial cancellation or non-participation. If other free spaces of the size let to the exhibitor are still available for the event, the exhibitor may not normally claim that the organizer has benefited from reletting the stand space or part of it or using it for other purposes, especially in terms of the rental obtained.

## 8. Cancellation of admission

The organizer is entitled to cancel confirmation of admission and relet the space elsewhere in the following cases:

- The stand is obviously not occupied in good time, i.e. at least 24 hours before the official opening of the event.
- The exhibitor fails to pay the stand rental at the agreed time and allows a period of grace granted by the organizer to lapse without result.
- The conditions for stand space confirmation are no longer fulfilled by the registered exhibitor or the organizer receives knowledge of grounds which would have justified exclusion if they had been disclosed earlier.
- The exhibitor infracts the organizer's site regulations.

The organizer reserves the right to assert claims for damages in such cases. The exhibitor has no entitlement to claim damages.

## 9. Cancellation of rental exhibition stands and other services

Once admission has been confirmed, the exhibitor must pay charges even if he withdraws his application or does not exhibit. The organizer also reserves the right to assert claims for damages. If the exhibitor cancels the order for rental exhibition stands and/or other services, the following cancellation fee is payable based on the value of the order.

- 90 days to 15 days before the start of the event 25%
- 14 days to 1 day before start of assembly (see Special Conditions for Participation) of the event 80%
- the full amount is payable from the start of the assembly period.

The exhibitor retains the right to prove that the requested compensation for costs incurred is too high.

## 10. Exclusion of exhibits

The organizer is entitled to demand the removal of items which have not been listed in the application form or prove to be dangerous, a cause of annoyance or otherwise unsuitable, or which can be proved to be a violation of industrial property rights. If this demand is not complied with, the said items will be removed by the organizer at the expense of the exhibitor. If a violation of industrial property rights by an exhibitor is proved (e.g. on the grounds of a valid court ruling against the exhibitor), the organizer may exclude the exhibitor from participating in a subsequent event.

## 11. Stand assembly, equipment and design

Stands must conform to the overall layout of the exhibition. The organizer reserves the right to forbid the erection of stands which are unsuitable or inadequate or to alter them at the exhibitor's expense.

Stands must be properly equipped and manned by qualified personnel at the specified times for the entire duration of the event. Stand fitting must be completed at the latest by the end of the period allowed for stand assembly and stands cleared of any packing materials. Removal of exhibits or dismantling of stands before the end of the event is not permitted.

Names and addresses of exhibitors must be clearly displayed on the stands. In case of discrepancies, the Special Conditions for Participation prevail over the General Conditions for Participation.

The approval of the organizer is needed if stand constructions exceed the specified height limits for stands. Consent is also needed for particularly heavy exhibits. Fixing to the hall floor is not permitted.

After the official closing of the event, basic items, insofar as these have been provided by the organizer, must be returned undamaged and in their original condition. Damage caused through negligence or not immediately notified at the time of occurrence must be indemnified by the exhibitor. Exhibits which still remain on the stands after the end of the period allowed for dismantling may be removed and stored at the exhibitor's own expense.

# General Conditions for Participation in Fairs and Exhibitions

(Continued)

## 12. Force majeure, cancellation of event

If the organizer is prevented from holding the event for reasons of force majeure or other circumstances beyond his control, he is required to notify the exhibitors accordingly without delay.

Basically, the claim to stand rental is voided, but the organizer may charge the exhibitor for work carried out to his order to the extent of the costs incurred, insofar as the result of such work may still be of interest to the exhibitor.

Should the organizer be in a position to hold the event at a later date, he is likewise required to notify the exhibitors to this effect without delay. Exhibitors are entitled to cancel their participation in the event at the new time within two weeks of receiving such notification, in which case they are entitled to refund or cancellation of the stand rental.

If the organizer is compelled to curtail or cancel an event for reasons of force majeure or other circumstances beyond his control after it has commenced, the exhibitor has no claim to any refund or cancellation of the stand rental.

## 13. Assembly and dismantling passes, exhibitor passes

Passes for exhibitors and workmen employed during the period of stand construction and dismantling will be issued to the exhibitor, if applicable. The validity of these is limited solely to the assembly and dismantling periods and does not cover admission during the event.

A limited number of free exhibitor passes will be issued to exhibitors and their employees for the period of the event.

These passes will be made out in the name of the persons concerned and must be signed. They are not transferable and only valid in conjunction with an identity card. Misuse of the passes will lead to their being withdrawn.

The number of passes issued is not increased by the inclusion of co-exhibitors. Additional passes are obtainable against payment.

## 14. Advertising

Advertising of all kinds is allowed only within the stand space rented by the exhibitor for his own firm and only for products and/or services produced or distributed by him, insofar as these have been listed in the application form and admitted.

The use of apparatus and equipment to achieve an increased advertising effect by optical and/or acoustic means requires the written consent of the organizer.

Advertising outside the stand space rented by the exhibitor is only possible as part of the advertising and sponsoring measures offered by the organizer.

Advertising of a political nature is forbidden.

## 15. Photographs, drawings, films

The organizer is entitled to have photographs, drawings and films made of the exhibition, exhibits and exhibition constructions and stands and to use these for publicity or press purposes without exhibitors being able to object for any reason. This also applies to photographs produced directly by the press or television with the consent of the organizer.

For photographs, drawings and films of stands against payment, exhibitors must only use service contractors authorized by the organizer and in possession of a relevant permit. Only these service contractors may be commissioned before or after the official daily opening hours. Other service contractors are not admitted during these hours.

Exhibitors are not permitted to produce photographs, drawings and films of the stands and exhibits of other exhibitors.

## 16. Direct selling

Direct selling is not allowed unless expressly permitted by the Special Conditions for Participation, in which case objects for sale must be marked clearly with their prices. Exhibitors are responsible for ensuring that they obtain the necessary permits from the relevant trade and health authorities and comply with regulations.

## 17. Cleaning

The organizer is responsible for general cleaning of the grounds and hall passages. Stand cleaning is the responsibility of exhibitors and must be completed daily before the opening of the event. Exhibitors are to use the service contractor engaged by the organizer for stand cleaning.

## 18. Supervision

The organizer will arrange general supervision in the exhibition center. This shall not affect the liability provisions of item 19.

Exhibitors are strongly recommended to make their own arrangements for the security of their stands and exhibition items and effect appropriate insurance cover. Valuable items which can be easily removed should be locked away at night.

Additional stand supervision is available at the exhibitor's own expense by using the service contractor engaged by the organizer.

## 19. Liability, insurance, accident prevention

The organizer bears unlimited liability only in cases of intent or gross negligence and for damages due to loss of life, bodily injury or damage to health.

In all other cases the organizer shall be liable only

- in the event of a breach of cardinal obligations. Cardinal obligations are obligations of fundamental importance for the proper execution of the contract and which the exhibitor can expect to be regularly fulfilled;
- if the organizer is legally obliged to take out liability insurance cover or this is usually the case;
- if the organizer has claimed a special degree of trust or occupies a qualified position of trust.

In these cases, however, the organizer is only liable for typical foreseeable damage (hence not usually liable for consequential damage) and then only up to a limit of EUR 100,000 for each case of damage. The liability limitation applies only to businessmen, juristic persons under public law and special public assets. Moreover, liability due to slight or ordinary negligence is excluded. This liability limitation also applies to the conduct of the organizer's performing and vicarious agents. The exhibitor/co-exhibitor or joint exhibitor is liable for any damage to persons or objects caused culpably by himself, his employees, his representatives or his exhibits and equipment.

The exhibitor is obliged to fit the exhibited machinery and equipment with safety devices complying with the accident prevention rules of the appropriate professional associations. The organizer is entitled to prohibit the exhibition or operation of machinery and/or equipment at his discretion.

## 20. Protection of industrial property rights

Protection of copyright or other patent rights of exhibits is the responsibility of the exhibitor. A six-months period of protection from the beginning of an exhibition by reason of the law relating to the protection of inventions, samples and trade marks of 18 March 1904 (RGBl. page 141) only takes effect if the Federal Minister of Justice has published a relevant announcement in the Bundesgesetzblatt (Federal Law Gazette) for the event concerned (see Special Conditions for Participation, Exhibition priority).

## 21. Site regulations, contraventions

Exhibitors agree to accept the site regulations during the event in all parts of the exhibition center. The instructions of the organizer's employees, who possess official identity cards, must be complied with.

Contraventions of the General and Special Conditions for Participation or instructions within the framework of the site regulations shall entitle the organizer, if such contraventions continue after warning, to immediate closure of the stand at the exhibitor's own risk and expense and without claim to compensation.

## 22. Place of fulfillment and jurisdiction

The place of fulfillment is Nürnberg. The same applies to the place of jurisdiction when the exhibitor is a merchant in his own right or a juristic person under public law or does not have a general inland place of jurisdiction. The organizer is also entitled to take legal proceedings against the exhibitor at the exhibitor's general place of jurisdiction.

## 23. Data protection

Personal data are collected, processed and used by the organizer and, if applicable, by service partners in accordance with the provisions of the German Federal Data Protection Act and other relevant data protection regulations for the purpose of providing support and information for customers and potential customers and for handling the services offered. In submitting the application the exhibitor consents to the use of his e-mail address.

## 24. Severability clause

If any provisions of these Conditions for Participation are partially void or incomplete, this shall not affect the validity of the remaining provisions and the contract. In such cases, the parties agree to replace the void or missing provision by a provision that most closely relates to the business purpose intended by the parties.

# Supplementary Agreement to the General Conditions for Participation in Fairs and Exhibitions

## Bavarian Venue Regulations

### Application in the Exhibition Center Nuremberg

#### 1. Assurance of public safety and order

The exhibitor shall comply with all public safety regulations, in particular with the Bavarian Venue Regulations. The exhibitor is obliged to exhibit only properly maintained and protected equipment and exhibits in the exhibition halls and these must comply with all statutory regulations on the technical safety of equipment.

#### 2. Emergency routes

Emergency routes in the exhibition halls must be kept clear at all times, including during assembly and dismantling. Contraventions will be fined.

#### 3. Articles used in the halls

Requisites, decorations and other articles must be made of fire-resistant material. Pyrotechnic articles, combustible liquids and other combustible material, especially packaging material, may only be kept in special areas provided by NürnbergMesse.

The operation of laser systems is subject to compliance with the relevant industrial safety regulations, including in areas accessible for visitors.

#### 4. Fire regulations and safety concept

NürnbergMesse has issued fire regulations, which are displayed throughout the exhibition centre and are part of the contract.

In connection with the enforcement of the Bavarian Venue Regulations, NürnbergMesse in consultation with the responsible authorities will draw up a safety concept, which will be implemented by separate arrangements as part of the existing contracts.

#### 5. Security staff, security manager

The maintenance of public safety and compliance with the requirements of the Bavarian Venue Regulations are monitored by special security staff; the security manager is authorized to issue binding instructions, especially if the safety of the event is at risk.

#### 6. Event director and event equipment director

The event director appointed by NürnbergMesse shall ensure compliance with the public safety regulations and particularly the Bavarian Venue Regulations. The event director is also authorized to close the event. Compliance with instructions issued by the event director is compulsory.

The name of the event director and his deputy must be announced in writing a suitable period of time before the respective event.

The event director shall be informed immediately of any special occurrences that could adversely affect the safety of the event.

The event equipment director must ensure the safety and operability of the technical facilities at the venue in terms of fire prevention during the official opening times of the event.

The event director or his deputy shall be present personally throughout the official opening time of the event, and the event equipment director or security manager shall be present during the assembly and dismantling periods as well.

#### 7. Safety instructions

The regulatory authorities, event director, event equipment director and security manager are authorized to issue instructions within the framework of the safety regulations. Compliance with these instructions is compulsory.

## Bavarian Health Protection Act

### Application in the Exhibition Center Nuremberg

1. **No general** ban on smoking applies in the halls and service areas of the Exhibition Center Nuremberg.
2. Smoking is prohibited in congress halls, conference rooms, restaurants, cafeterias and mobile catering areas in halls.
3. Smoking is prohibited on exhibition stands if food and drinks are **sold** there.
4. Smoking is prohibited at cultural and sport events or events similar to sport events.
5. The individual exhibition or congress organizer may deviate from this ruling and prohibit smoking at his event.